

Marriott - Starwood - Hilton Reward Point Value Comparison

updated 10/1/2010

of Points Earned per Dollar Spent

	Regular	Gold	Platinum/ Diamond
Marriott	10	12.5	15
Hilton	10	12.5	15
Starwood	2	3	3

- Dollar values represent how much needs to be spent in order to get a free night(s) award. For instance, someone with Gold status at Marriott would need to spend \$4,800 at Marriott properties to earn enough points for a free, two-night award at a category 6 hotel. A similar status Hilton two-night award for the same category would require \$6,400.
- The analysis is based on standard stays with minimum requirements, and does not include check-in or other bonuses

Category 7/8	# of Nights							
	1	2	3	4	5	6	7	
	Marriott Category 8	40,000	80,000	120,000	160,000	160,000	200,000	240,000
	Dollars/Regular	\$ 4,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 16,000	\$ 20,000	\$ 24,000
	Dollars/Gold	\$ 3,200	\$ 6,400	\$ 9,600	\$ 12,800	\$ 12,800	\$ 16,000	\$ 19,200
	Dollars/Platinum	\$ 2,667	\$ 5,333	\$ 8,000	\$ 10,667	\$ 10,667	\$ 13,333	\$ 16,000
	Hilton Category 7/ Waldorf Astoria	50,000	100,000	150,000	200,000	250,000	300,000	350,000
	Dollars/Regular	\$ 5,000	\$ 10,000	\$ 15,000	\$ 20,000	\$ 25,000	\$ 30,000	\$ 35,000
	Dollars/Gold	\$ 4,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 20,000	\$ 24,000	\$ 28,000
	Dollars/Diamond	\$ 3,333	\$ 6,667	\$ 10,000	\$ 13,333	\$ 16,667	\$ 20,000	\$ 23,333
Starwood Category 7	30,000	60,000	90,000	120,000	150,000	180,000	210,000	
Dollars/Regular	\$ 15,000	\$ 30,000	\$ 45,000	\$ 60,000	\$ 75,000	\$ 90,000	\$ 105,000	
Dollars/Gold	\$ 10,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 50,000	\$ 60,000	\$ 70,000	
Dollars/Platinum	\$ 10,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 50,000	\$ 60,000	\$ 70,000	
Hilton Diamond Premium	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 6,000	\$ 6,667	\$ 7,333	
Starwood Platinum Premium	\$ 7,333	\$ 14,667	\$ 22,000	\$ 29,333	\$ 39,333	\$ 46,667	\$ 54,000	

Category 7	# of Nights							
	1	2	3	4	5	6	7	
	Marriott Category 7	35,000	70,000	105,000	140,000	140,000	175,000	210,000
	Dollars/Regular	\$ 3,500	\$ 7,000	\$ 10,500	\$ 14,000	\$ 14,000	\$ 17,500	\$ 21,000
	Dollars/Gold	\$ 2,800	\$ 5,600	\$ 8,400	\$ 11,200	\$ 11,200	\$ 14,000	\$ 16,800
	Dollars/Platinum	\$ 2,333	\$ 4,667	\$ 7,000	\$ 9,333	\$ 9,333	\$ 11,667	\$ 14,000
	Hilton Category 7/ Waldorf Astoria	50,000	100,000	150,000	200,000	250,000	300,000	350,000
	Dollars/Regular	\$ 5,000	\$ 10,000	\$ 15,000	\$ 20,000	\$ 25,000	\$ 30,000	\$ 35,000
	Dollars/Gold	\$ 4,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 20,000	\$ 24,000	\$ 28,000
	Dollars/Diamond	\$ 3,333	\$ 6,667	\$ 10,000	\$ 13,333	\$ 16,667	\$ 20,000	\$ 23,333
Starwood Category 7	30,000	60,000	90,000	120,000	150,000	180,000	210,000	
Dollars/Regular	\$ 15,000	\$ 30,000	\$ 45,000	\$ 60,000	\$ 75,000	\$ 90,000	\$ 105,000	
Dollars/Gold	\$ 10,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 50,000	\$ 60,000	\$ 70,000	
Dollars/Platinum	\$ 10,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 50,000	\$ 60,000	\$ 70,000	
Hilton Diamond Premium	\$ 1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 7,333	\$ 8,333	\$ 9,333	
Starwood Platinum Premium	\$ 7,667	\$ 15,333	\$ 23,000	\$ 30,667	\$ 40,667	\$ 48,333	\$ 56,000	

Category 6	# of Nights	1	2	3	4	5	6	7
	Marriott Category 6	30,000	60,000	90,000	120,000	120,000	150,000	180,000
	Dollars/Regular	\$ 3,000	\$ 6,000	\$ 9,000	\$ 12,000	\$ 12,000	\$ 15,000	\$ 18,000
	Dollars/Gold	\$ 2,400	\$ 4,800	\$ 7,200	\$ 9,600	\$ 9,600	\$ 12,000	\$ 14,400
	Dollars/Platinum	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 8,000	\$ 10,000	\$ 12,000
	# of Nights	1	2	3	4	5	6	7
	Hilton Category 6	40,000	80,000	120,000	160,000	200,000	240,000	280,000
	Dollars/Regular	\$ 4,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 20,000	\$ 24,000	\$ 28,000
	Dollars/Gold	\$ 3,200	\$ 6,400	\$ 9,600	\$ 12,800	\$ 16,000	\$ 19,200	\$ 22,400
	Dollars/Diamond	\$ 2,667	\$ 5,333	\$ 8,000	\$ 10,667	\$ 13,333	\$ 16,000	\$ 18,667
# of Nights	1	2	3	4	5	6	7	
Starwood Category 6	20,000	40,000	60,000	80,000	100,000	120,000	140,000	
Dollars/Regular	\$ 10,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 50,000	\$ 60,000	\$ 70,000	
Dollars/Gold	\$ 6,667	\$ 13,333	\$ 20,000	\$ 26,667	\$ 33,333	\$ 40,000	\$ 46,667	
Dollars/Platinum	\$ 6,667	\$ 13,333	\$ 20,000	\$ 26,667	\$ 33,333	\$ 40,000	\$ 46,667	
Hilton Diamond Premium	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 5,333	\$ 6,000	\$ 6,667	
Starwood Platinum Premium	\$ 4,667	\$ 9,333	\$ 14,000	\$ 18,667	\$ 25,333	\$ 30,000	\$ 34,667	

Category 5	# of Nights	1	2	3	4	5	6	7
	Marriott Category 5	25,000	50,000	75,000	100,000	100,000	125,000	150,000
	Dollars/Regular	\$ 2,500	\$ 5,000	\$ 7,500	\$ 10,000	\$ 10,000	\$ 12,500	\$ 15,000
	Dollars/Gold	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 8,000	\$ 10,000	\$ 12,000
	Dollars/Platinum	\$ 1,667	\$ 3,333	\$ 5,000	\$ 6,667	\$ 6,667	\$ 8,333	\$ 10,000
	# of Nights	1	2	3	4	5	6	7
	Hilton Category 5	35,000	70,000	105,000	140,000	175,000	210,000	245,000
	Dollars/Regular	\$ 3,500	\$ 7,000	\$ 10,500	\$ 14,000	\$ 17,500	\$ 21,000	\$ 24,500
	Dollars/Gold	\$ 2,800	\$ 5,600	\$ 8,400	\$ 11,200	\$ 14,000	\$ 16,800	\$ 19,600
	Dollars/Diamond	\$ 2,333	\$ 4,667	\$ 7,000	\$ 9,333	\$ 11,667	\$ 14,000	\$ 16,333
# of Nights	1	2	3	4	5	6	7	
Starwood Category 5	12,000	24,000	36,000	48,000	60,000	72,000	84,000	
Dollars/Regular	\$ 6,000	\$ 12,000	\$ 18,000	\$ 24,000	\$ 30,000	\$ 36,000	\$ 42,000	
Dollars/Gold	\$ 4,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 20,000	\$ 24,000	\$ 28,000	
Dollars/Platinum	\$ 4,000	\$ 8,000	\$ 12,000	\$ 16,000	\$ 20,000	\$ 24,000	\$ 28,000	
Hilton Diamond Premium	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 5,000	\$ 5,667	\$ 6,333	
Starwood Platinum Premium	\$ 2,333	\$ 4,667	\$ 7,000	\$ 9,333	\$ 13,333	\$ 15,667	\$ 18,000	

Category 4	# of Nights	1	2	3	4	5	6	7
	Marriott Category 4	20,000	40,000	60,000	80,000	80,000	100,000	120,000
	Dollars/Regular	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 8,000	\$ 10,000	\$ 12,000
	Dollars/Gold	\$ 1,600	\$ 3,200	\$ 4,800	\$ 6,400	\$ 6,400	\$ 8,000	\$ 9,600
	Dollars/Platinum	\$ 1,333	\$ 2,667	\$ 4,000	\$ 5,333	\$ 5,333	\$ 6,667	\$ 8,000
	# of Nights	1	2	3	4	5	6	7
	Hilton Category 4	30,000	60,000	90,000	120,000	150,000	180,000	210,000
	Dollars/Regular	\$ 3,000	\$ 6,000	\$ 9,000	\$ 12,000	\$ 15,000	\$ 18,000	\$ 21,000
	Dollars/Gold	\$ 2,400	\$ 4,800	\$ 7,200	\$ 9,600	\$ 12,000	\$ 14,400	\$ 16,800
	Dollars/Diamond	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 10,000	\$ 12,000	\$ 14,000
# of Nights	1	2	3	4	5	6	7	
Starwood Category 4	10,000	20,000	30,000	40,000	50,000	60,000	70,000	
Dollars/Regular	\$ 5,000	\$ 10,000	\$ 15,000	\$ 20,000	\$ 25,000	\$ 30,000	\$ 35,000	
Dollars/Gold	\$ 3,333	\$ 6,667	\$ 10,000	\$ 13,333	\$ 16,667	\$ 20,000	\$ 23,333	
Dollars/Platinum	\$ 3,333	\$ 6,667	\$ 10,000	\$ 13,333	\$ 16,667	\$ 20,000	\$ 23,333	
Hilton Diamond Premium	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 4,667	\$ 5,333	\$ 6,000	
Starwood Platinum Premium	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 11,333	\$ 13,333	\$ 15,333	

Category 3	# of Nights	1	2	3	4	5	6	7
	Marriott Category 3	15,000	30,000	45,000	60,000	60,000	75,000	90,000
	Dollars/Regular	\$ 1,500	\$ 3,000	\$ 4,500	\$ 6,000	\$ 6,000	\$ 7,500	\$ 9,000
	Dollars/Gold	\$ 1,200	\$ 2,400	\$ 3,600	\$ 4,800	\$ 4,800	\$ 6,000	\$ 7,200
	Dollars/Platinum	\$ 1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 4,000	\$ 5,000	\$ 6,000
	# of Nights	1	2	3	4	5	6	7
	Hilton Category 3	25,000	50,000	75,000	100,000	125,000	150,000	175,000
	Dollars/Regular	\$ 2,500	\$ 5,000	\$ 7,500	\$ 10,000	\$ 12,500	\$ 15,000	\$ 17,500
	Dollars/Gold	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 10,000	\$ 12,000	\$ 14,000
	Dollars/Diamond	\$ 1,667	\$ 3,333	\$ 5,000	\$ 6,667	\$ 8,333	\$ 10,000	\$ 11,667
# of Nights	1	2	3	4	5	6	7	
Starwood Category 3	7,000	14,000	21,000	28,000	35,000	42,000	49,000	
Dollars/Regular	\$ 3,500	\$ 7,000	\$ 10,500	\$ 14,000	\$ 17,500	\$ 21,000	\$ 24,500	
Dollars/Gold	\$ 2,333	\$ 4,667	\$ 7,000	\$ 9,333	\$ 11,667	\$ 14,000	\$ 16,333	
Dollars/Platinum	\$ 2,333	\$ 4,667	\$ 7,000	\$ 9,333	\$ 11,667	\$ 14,000	\$ 16,333	
Hilton Diamond Premium	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 4,333	\$ 5,000	\$ 5,667	
Starwood Platinum Premium	\$ 1,333	\$ 2,667	\$ 4,000	\$ 5,333	\$ 7,667	\$ 9,000	\$ 10,333	

Category 2	# of Nights	1	2	3	4	5	6	7
	Marriott Category 2	10,000	20,000	30,000	40,000	40,000	50,000	60,000
	Dollars/Regular	\$ 1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 4,000	\$ 5,000	\$ 6,000
	Dollars/Gold	\$ 800	\$ 1,600	\$ 2,400	\$ 3,200	\$ 3,200	\$ 4,000	\$ 4,800
	Dollars/Platinum	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 2,667	\$ 3,333	\$ 4,000
	# of Nights	1	2	3	4	5	6	7
	Hilton Category 2	12,500	25,000	37,500	50,000	62,500	75,000	87,500
	Dollars/Regular	\$ 1,250	\$ 2,500	\$ 3,750	\$ 5,000	\$ 6,250	\$ 7,500	\$ 8,750
	Dollars/Gold	\$ 1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 5,000	\$ 6,000	\$ 7,000
	Dollars/Diamond	\$ 833	\$ 1,667	\$ 2,500	\$ 3,333	\$ 4,167	\$ 5,000	\$ 5,833
# of Nights	1	2	3	4	5	6	7	
Starwood Category 2	4,000	8,000	12,000	16,000	20,000	23,000	26,000	
Dollars/Regular	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 10,000	\$ 11,500	\$ 13,000	
Dollars/Gold	\$ 1,333	\$ 2,667	\$ 4,000	\$ 5,333	\$ 6,667	\$ 7,667	\$ 8,667	
Dollars/Platinum	\$ 1,333	\$ 2,667	\$ 4,000	\$ 5,333	\$ 6,667	\$ 7,667	\$ 8,667	
Hilton Diamond Premium	\$ 167	\$ 333	\$ 500	\$ 667	\$ 1,500	\$ 1,667	\$ 1,833	
Starwood Platinum Premium	\$ 667	\$ 1,333	\$ 2,000	\$ 2,667	\$ 4,000	\$ 4,333	\$ 4,667	

Category 1	# of Nights	1	2	3	4	5	6	7
	Marriott Category 1	7,500	15,000	22,500	30,000	30,000	37,500	45,000
	Dollars/Regular	\$ 750	\$ 1,500	\$ 2,250	\$ 3,000	\$ 3,000	\$ 3,750	\$ 4,500
	Dollars/Gold	\$ 600	\$ 1,200	\$ 1,800	\$ 2,400	\$ 2,400	\$ 3,000	\$ 3,600
	Dollars/Platinum	\$ 500	\$ 1,000	\$ 1,500	\$ 2,000	\$ 2,000	\$ 2,500	\$ 3,000
	# of Nights	1	2	3	4	5	6	7
	Hilton Category 1	7,500	15,000	22,500	30,000	37,500	45,000	52,500
	Dollars/Regular	\$ 750	\$ 1,500	\$ 2,250	\$ 3,000	\$ 3,750	\$ 4,500	\$ 5,250
	Dollars/Gold	\$ 600	\$ 1,200	\$ 1,800	\$ 2,400	\$ 3,000	\$ 3,600	\$ 4,200
	Dollars/Diamond	\$ 500	\$ 1,000	\$ 1,500	\$ 2,000	\$ 2,500	\$ 3,000	\$ 3,500
# of Nights	1	2	3	4	5	6	7	
Starwood Category 1	3,000	6,000	9,000	12,000	15,000	17,000	19,000	
Dollars/Regular	\$ 1,500	\$ 3,000	\$ 4,500	\$ 6,000	\$ 7,500	\$ 8,500	\$ 9,500	
Dollars/Gold	\$ 1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 5,000	\$ 5,667	\$ 6,333	
Dollars/Platinum	\$ 1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 5,000	\$ 5,667	\$ 6,333	
Hilton Diamond Premium	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500	\$ 500	
Starwood Platinum Premium	\$ 500	\$ 1,000	\$ 1,500	\$ 2,000	\$ 3,000	\$ 3,167	\$ 3,333	

Notes:

Starwood

- Points for categories 1 and 2 include discounts for weekend redemption at nights 6 and 7
- Upper categories reflect lowest possible redemption. Some properties may charge premium points for redemption

Hilton

- Upper categories reflect lowest possible redemption. Waldorf Astoria properties may charge premium points for redemption based on season or location (Grand Wailea)
- Pointstretcher rewards may lower the amount of points needed for redemption
- Hilton offers elite members a 4-14 night rewards package that gives a free night at select properties

Marriott

- Stays longer than 4 nights reflect the Marriott "5th night complimentary" redemption
- Ritz-Carlton hotels follow a more premium tier structure and not included in this analysis (one night can range from 30,000 - 70,000 depending on property)
- Pointsaver rewards may lower the amount of points needed for redemption